Chapter 4. Introduction to E-Commerce (Std. 12th E.M.)

(Textbook Exercise Questions)

(C) Consumer to Business (C2B)

(1) Which of the following is an example for online bookstore? (A) Amazon (B) IRCTC (C) Gmail (D) Yahoo (2) Which of the following is newspaper that exists on the Internet in digital form? (A) I - Newspaper (B) Internet Newspaper (C) WWW - Newspaper (D) E - Newspaper (3) Which of the following is the process of buying and selling products by offering the customers to bid the price? (A) Marketing (B) Auction (C) Bookshop (D) Booking (4) Which of the following is known as the process of conducting the banking transactions over the Internet? (B) WWW banking (D) Bidding (A) Auction (C) Net banking (5) Which of the following is a feature of traditional commerce? (A) Operates within a certain period of time or during business hours. (B) Advertising of the product is done electronically. (C) E-payment systems are used for receiving payment. (D) Customers can browse through products and offers. (6) Which of the following is a feature of E-Commerce? (A) Operates within a certain period of time or during business hours. (B) No sharing of information with competitors. (C) Location renting or purchasing. (D) Advertising of the product is done electronically. (7) Which of the following is not an advantage of E-Commerce? (A) Lower cost (B) Conduct business 24 x 7 (C) Security (D) No geographical limitations (8) Which of the following is a disadvantage of E-Commerce? (A) Privacy (B) Improved customer service (C) Speed (D) Conduct business 24 x 7 (9) Which of the following E-Commerce business model refers to business and organizations that sell products or services to consumers over the Internet using websites? (A) Business to Consumer (B2C) (B) Business to Business (B2B)

(D) Government to Business (G2B)

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