# EMOTIONAL INTELLIGENCE PR(FOR) I F ( MANAGERS

The People Skills You Need to Achieve Outstanding Results

Anthony Mersino, PMP, PMI-ACP

# Emotional Intelligence For Project Managers Text Only By A C Mersino

**Anthony Mersino** 

#### **Emotional Intelligence For Project Managers Text Only By A C Mersino:**

**Emotional Intelligence for Project Managers** Anthony C. Mersino, 2007 Emotional Intelligence for Project Managers introduces readers to the basic concepts of emotional intelligence and shows how to apply them to their project goals Readers will learn how to Set the tone and direction for the project Communicate more effectively Improve listening skills Create a positive work environment Motivate coach and mentor team members Productively handle stress criticism and blame And more Complete with checklists and self assessments this handy guide enables project managers to apply these **Summary of Emotional Intelligence for Project Managers - [Review** important skills to their projects right away **Keypoints and Take-aways**] PenZen Summaries,2022-11-27 The summary of Emotional Intelligence for Project Managers The People Skills You Need to Achieve Outstanding Results presented here include a short review of the book at the start followed by guick overview of main points and a list of important take aways at the end of the summary The Summary of The book Emotional Intelligence for Project Managers was published in 2007 and is based on the research and writings of Daniel Goleman who developed the core concepts of emotional intelligence Emotional intelligence is important in many facets of life and in these blinks Anthony Mersino adapts Goleman's principles specifically to the requirements of project managers EI is important in many aspects of life Emotional Intelligence for Project Managers summary includes the key points and important takeaways from the book Emotional Intelligence for Project Managers by Anthony Mersino Disclaimer 1 This summary is meant to preview and not to substitute the original book 2 We recommend for in depth study purchase the excellent original book 3 In this summary key points are rewritten and recreated and no part text is directly taken or copied from original book 4 If original author publisher wants us to remove this summary please contact us at support mocktime **Emotional Intelligence for Project Managers** Anthony Mersino, 2013 Research indicates that emotional com intelligence EI accounts for an astonishing 70 80 percent of management success Technical expertise just isn t enough anymore project managers need strong interpersonal skills and the ability to recognize emotional cues in order to lead their teams to success Emotional Intelligence for Project Managers introduces readers to all facets of EI and shows how emotions can be leveraged to meet project goals They ll learn how to Set the tone and direction for the project Communicate effectively Motivate inspire and engage their team Encourage flexibility and collaboration Deal productively with stress criticism and change Establish the kind of high morale that attracts top performers And more The second edition includes several expanded sections on self awareness and self management as well as a new chapter on using EI to lead Agile Teams and a close look at Servant Leadership Without the people skills necessary to lead effectively even the most care fully orchestrated project can fall apart This indispensable guide gives project managers the tools they need to create winning teams and get the job done right and on time **Emotional Intelligence for Project Managers (Blinkist Summary)** ,2020 Emotional Intelligence for Project Managers builds on the writings of Daniel Goleman who developed principles of

emotional intelligence Emotional intelligence is crucial in many aspects of life and author Anthony Mersino tailors Goleman s principles specifically to the needs of project managers Discover how to develop skills such as self awareness self management and social awareness and practice relationship management and team leadership on an advanced level This short audio only course helps project managers master the people skills they need to achieve outstanding results in under 15 minutes Note This audiobook summary was produced by Blinkist We are pleased to host this content in our library

Emotional Intelligence for Project Managers, 2nd Edition Anthony Mersino, 2013 Research indicates that emotional intelligence EI accounts for an astonishing 70 80 percent of management success Technical expertise just isn t enough anymore project managers need strong interpersonal skills and the ability to recognize emotional cues in order to lead their teams to success Emotional Intelligence for Project Managers introduces readers to all facets of EI and shows how emotions can be leveraged to meet project goals They ll learn how to Set the tone and direction for the project Communicate effectively Motivate inspire and engage their team Encourage flexibility and collaboration Deal productively with stress criticism and change Establish the kind of high morale that attracts top performers And more The second edition includes several expanded sections on self awareness and self management as well as a new chapter on using EI to lead Agile Teams and a close look at Servant Leadership Without the people skills necessary to lead effectively even the most care fully orchestrated project can fall apart This indispensable guide gives project managers the tools they need to create winning teams and get the job done right and on time **Emotional Intelligence for Project Managers** ,2014 Intelligence for Project Managers, 2017 **Project Management** Bryan Oliver, 2018-05-12 What skill do world class project managers have in common With such a big emphasis on getting certified project managers are spending a lot of time and money getting certifications and working to improve their hard skills While these certifications and working on the mechanics of project management are important there is one thing that many project managers neglect to work on and that is their soft skills Understanding how to run a project is only a piece of the entire puzzle Learning how to work with your teams and stakeholders is as important if not more important This skill starts with Emotional Intelligence In this book you will learn How to become more self aware as a project manager How and Why reading people is critical to being an effective project manager Why knowing your emotional triggers is vital being an effective project manager Why failure is key to your success Why you need to listen and tame the voices in your head How to relate to your teams and build trust Project management is a difficult discipline to master However it becomes easier when you ve learned how to increase your emotional intelligence develop your soft skills and apply the principles you will learn in this book **Relationship Between** IT Project Managers' Emotional Intelligence and Project Success Anhlan Phuc Ngyen, 2015 **Project Manager Trait** Emotional Intelligence and Project Success Nicholas A. Thomas, 2018 Emotional Intelligence of Project Managers and Its Impact on Team Cohesion Bertha Lupian, 2006 **Emotional Intelligence and Projects** Nicholas Clarke, Ranse

Howell, 2010-01-01 Emotional Intelligence and Projects investigates how emotional intelligence correlates with being successful at working in projects It also explores how training in emotional intelligence can improve project professionals abilities and relevant project management competences. The book explores ways to make emotional intelligence training more effective and provides a number of training exercises and scenarios Emotional intelligence may indeed be the reason that some project managers are more skilled at managing relationships in projects As Emotional Intelligence and Projects suggests such abilities can be developed and improved through training making emotional intelligence skills an important factor in project and career success **Understanding Emotional Intelligence for Project Management Practitioners** Diana S. Burgan, 2012 The growing use of project management has created increasing importance for developing project management competencies. The need for project success is placing a renewed emphasis on one very unique role the project. manager Over the years numerous studies have determined that projects tend to fail because of poor leadership Leaders are recognizing interpersonal skills as the new benchmark when measuring a leader s effectiveness One aspect of the interpersonal skills is emotional intelligence EI EI is the ability to sense understand manage and apply information toward leadership motivation and influence Research is emerging on the value and applicability of EI and the skills and competencies that are beneficial in the project manager role This paper presents an overview and the findings of a four year research effort It begins by comparing the accidental project manager with the competent project manager Additionally the topics of skills and competencies an overview of emotional intelligence EI self assessment and an overview of the Mayer Salovey Caruso Emotional Intelligence Test MSCEIT ability based model are discussed The findings from this paper can contribute to existing EI theory EI model development the training and development of project managers and the interpersonal competencies of those who manage projects The paper concludes that further research is needed on emotional intelligence and project management particularly identifying the connection between EI and effective leadership **Emotional Intelligence of Project Managers**, 2012 competencies Relationship Between Leadership Styles, Emotional Intelligence, and Project Manager Performance Mojgan Seyedsafi, 2017 Project Manager Emotional A Study of Project Managers' Most Dominant Emotional Intelligence and Project Success Marc M Scavuzzo, 2019 Intelligence Abilities and Skills Grazyna Maria Gasiorowska,2007 The Emotionally Intelligent Manager David R. Caruso, Peter Salovey, 2004-04-05 We have long been taught that emotions should be felt and expressed in carefully controlled ways and then only in certain environments and at certain times This is especially true when at work particularly when managing others It is considered terribly unprofessional to express emotion while on the job and many of us believe that our biggest mistakes and regrets are due to our reactions at those times when our emotions get the better of us David R Caruso and Peter Salovey believe that this view of emotion is not correct The emotion centers of the brain they argue are not relegated to a secondary place in our thinking and reasoning but instead are an integral part of what it means to think reason

and to be intelligent In The Emotionally Intelligent Manager they show that emotion is not just important but absolutely necessary for us to make good decisions take action to solve problems cope with change and succeed The authors detail a practical four part hierarchy of emotional skills identifying emotions using emotions to facilitate thinking understanding emotions and managing emotions and show how we can measure learn and develop each skill and employ them in an integrated way to solve our most difficult work related problems Managing Emotions in Project Environments Eddie Fisher, 2012-06-21 Presentation Handout from the year 2012 in the subject Leadership and Human Resources Miscellaneous course Project Management language English abstract The management of feelings in projects is important Project managers who recognise this and act accordingly are more likely to deliver their projects successfully Managing emotions in projects is of particular importance due to the nature of projects They are temporary organisations that often consist of a mixture of people from both inside and outside of the organisation Project managers often do not exercise direct line management responsibility over these so they need to manage the emotions of people over which they have no control This variety of human beings such as contractors vendors and so on needs emotionally aware project managers who are strong in interpersonal skills knowing how to create an environment where people feel valued and motivated to contribute to their maximum potential and where problems are considered challenges and errors are considered learning experiences Verma 1996 It is therefore essential that project managers in the Project oriented society become competent in managing the feelings of people well within their projects Emotional Intelligence Primal Leadership 2.0 Robin T Schneider, 2019-11-06 Emotions are deeply rooted within our lives They govern our instinct and actions to the point that it is imperative to understand other people's emotions and how to properly react In our society we hear a lot of about IQ The general norm is that a person with a high IQ is bound for success But is that necessarily true Some are naturally gifted with the ability to solve problems and think of the fly However the ability to interact with others in social settings or in a work place truly overshadows those with a high IQ But why is that How can understanding other people s emotions have a greater impact than a high IQ The answer is that the connections we form and creating a positive environment have proven to drive results That is why EQ is greater than IQ While all humans are born with certain levels of emotional intelligence it is possible to learn to improve that intelligence and get better at it Just like you can study for an exam and improve your scores you can learn to gain more emotional intelligence That means with a bit of practice and learning you can have more control over irrational thoughts and behaviors It also means you can learn to empathize better with others so you form stronger bonds and relationships that help you achieve your goals That s what this book is for and inside I ll walk you through it piece by piece Inside you ll discover The profound intricacies of Emotional Intelligence and the right way to use them How to gain control over your own emotions as well as those of other people Secrets to help you rapidly empathize with others in the hardest situations How to navigate conflicts like a diplomat negotiating a peace treaty in a war zone Why and how the

greatest leaders apply Emotional Intelligence in their strategies If you feel like your mind controls you or if you feel like you just don't get other people then this book is a lifeline for you Inside I ll show you how to thrive in an emotion dominated world by honing an ancient primal instinct into a well defined skill you can tap into anytime When you apply what you learn in this book your life can change completely You can connect better with other people You can manage your own mind You can start to move in the directions you ve always wanted to go If that s what you re searching for you found it Scroll up and order your copy of Emotional Intelligence today

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