

## 1997-1998 Study Session Exam 1

### 12. Below are descriptions of - Needs and Motivation

1. **There is a difference between knowledge, attitudes, and beliefs, perceived motivation, intentions and needs**

when talking about human social behavior, individuals, and groups, we need to be clear about the difference between knowledge, attitudes, and beliefs, perceived motivation, intentions and needs. Knowledge refers to information, beliefs, and attitudes, which are cognitive states. Perceived motivation refers to the degree to which an individual or group is motivated to act. Intentions refer to the degree to which an individual or group is willing to act. Needs refer to the degree to which an individual or group has a requirement for a certain resource or state of being.

Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states.

2. **Changes in goal behavior, behavior and attitude, knowledge (beliefs and needs)**

When talking about human social behavior, individuals, and groups, we need to be clear about the difference between knowledge, attitudes, and beliefs, perceived motivation, intentions and needs.

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3. **Needs (needs and motivation)**

When talking about human social behavior, individuals, and groups, we need to be clear about the difference between knowledge, attitudes, and beliefs, perceived motivation, intentions and needs. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states.

4. **Needs, perceived motivation, intentions**

When talking about human social behavior, individuals, and groups, we need to be clear about the difference between knowledge, attitudes, and beliefs, perceived motivation, intentions and needs. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states. Knowledge, attitudes, and beliefs are cognitive states. Perceived motivation, intentions, and needs are behavioral states.

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5. **Learned from "Motivation" and "Motivation" (there is a difference between the two)**

### 13. Below are descriptions of - Needs and Motivation

# Eco 232 Study Guide

**Sabine Zange**



## Eco 232 Study Guide:

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