

Federal Contracting Made Easy

Fourth Edition



Scott A. Stanberry



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Terrence M. O'Connor



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Managing Federal Government Contracts Charles D. Solloway Jr., CPCM,2013-02-01 You ve Got Questions We ve Got Answers Questions can arise at any point in the process of working with government contracts Now you have an accessible resource you can trust for authoritative answers Managing Federal Government Contracts The Answer Book covers the contract management process from planning to closeout and all the steps in between Using the regulations and legislation as a basis author Charles Solloway draws on his many years of experience to craft answers that will help you address the issues you face every day This book provides answers to the questions most commonly asked by government program and contracting personnel contracting officer s representatives contractor employees inspectors and all those involved in government contract management The question and answer format makes getting the information you need quick and efficient Examples of forms and templates drawn from actual contract work are included to make your work easier Along with the basics on the roles of the various contract team members and the different aspects associated with each contract type this resource covers Partnering issues Data use for efficient contract management Remedial actions and how to properly initiate them The government s role with subcontractors Don t let your questions go unanswered Get Managing Federal Government Contracts The Answer Book [The Inside Guide to the Federal IT Market](#) David Perera,Steve Charles,2012-10 Unlock the Door to the Federal IT Marketplace Here s your key to selling IT goods and services to the government David Perera and Steve Charles present the ins and outs of successfully competing for and winning a share of the tens of billions of dollars the federal government spends each year on IT Getting a piece of that business is not easy it takes accurate knowledge of systems and procedures as well as sharp insight into the structure and details of government procurement The Inside Guide to the Federal IT Market penetrates the haze of jargon and apparent complexity to reveal the inner workings of the IT contracting process Whether you re just setting out or seek a bigger share this comprehensive book provides valuable

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